



Philip H. Urban
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As President and CEO of Grange Insurance since 1999, Phil Urban has overseen a period of very strong growth for the company. Since 2000, Grange revenues have nearly doubled, from \$716 million to \$1.3 billion for 2007, with more than \$2 billion in assets. He reaffirmed the company's longstanding commitment to the independent agency distribution system, then introduced a concept that has been embraced by all associates: "EODB[®]" or "Ease of Doing Business[®]." This mantra has been a guiding force in the company's push to enhance products, create partnerships, improve technology and positively impact the communities in which it operates – a longstanding tenet of the Grange corporate philosophy.

Grange's growth includes a corresponding increase in policyholder surplus, giving added financial security to the company's customers and ensuring that it is always there to "keep the promise," no matter how large the claim.

Phil joined Grange after serving as President and CEO of Guaranty National Corporation, a Denver-based personal lines carrier. His more than 25 years of insurance experience also includes stints with Great American Insurance Company, Berkshire Hathaway and Progressive Insurance Corporation. Phil currently serves on the Property & Casualty Insurers Association of America Board of Governors and also as chair of the Ohio Insurance Institute.

Active in the community, Phil has served as past secretary-treasurer of the Columbus Zoo and was chairman of Experience Columbus. He has also served as chair of the United Way Leading Edge campaign, as treasurer of the Downtown Development Commission and chair of the Grange Insurance Audubon Center Stewardship Board and Campaign Leadership Committee. A native of Dayton, Ohio, he earned a bachelor's degree in psychology from Miami University in Oxford. Phil also holds an MBA from The Ohio State University.

Grange Insurance, with \$2 billion in assets and \$1.3 billion in annual revenue, is an insurance provider based in Columbus, Ohio. Through its network of independent agents, Grange offers auto, home, life and business insurance protection. Established in 1935, the company and its affiliates serve policyholders in Georgia, Illinois, Indiana, Iowa, Kentucky, Michigan, Minnesota, Ohio, Pennsylvania, South Carolina, Tennessee, Virginia and Wisconsin. For more information, visit www.grangeinsurance.com.